

Littleton Economic Notes

September 2008

Littleton Businesses

ADA-ES Inc. of Littleton signed an activated-carbon agreement with Luminant, a Dallas-based power-generation business, to supply treated AC to reduce mercury emissions at Luminant's coal-fueled generating plants. ADA-ES is one of Littleton's leading growth companies.

Calibre Engineering Inc. of Littleton was selected by *Civil Engineering News* as one of the top 10 civil-engineering firms to work for in the nation for 2008.

Henri's Jewelry Company has completed its move from the Woodlawn Shopping Center to the Southbridge Shopping Center at 191 W. Mineral Ave #130. Karl and Robin Tanke will be holding a grand opening celebration the first weekend of October.

Merle's Restaurant will be opening mid-fall. Located at the corner of Main and Curtice, the former gas station will now be servicing people's appetites rather than those of cars. Merle's is a project of David Svenson (formerly of Café Terra Cotta), Mark Teets and David Racine (Racine's Restaurant in Denver).

Unicircuit Inc., a printed circuit board maker, has been acquired by Anaren, Inc., a world leader in microwave/RF-based technology for the wireless infrastructure, satellite communications, medical, optics, automotive, consumer-products, and defense sectors. The Littleton company (which has its offices at 8192 SouthPark Lane) will be integrated into Anaren's existing Space & Defense business group with the management team members continuing in their current capacities.

A grand opening celebration is planned for Oh, So Charming Cottage (5684 S. Datura St.) Oct. 10-11 from 9 a.m. to 4 p.m. This unique vintage home furnishings shop is open the second Friday/Saturday of each month and by appointment. Featured are repurposed, recycled, and re-imagined home décor items from the past, courtesy of owners Melissa Bragg, Gwen Arnold, and Marianne Baldwin.

Recent grand openings:

- Owners Geri and Randy Westphal recently opened **Ciao Bella, Day Spa of Littleton** at 2559 W. Main St. The spa offers massages, facials, skin and nail care, waxing and makeup application. And, it caters to men and as well as women.
- Mario Zalazar celebrated the move of the **Sprint** store he manages from Columbine Shopping Center to 2897 W. Bellevue Ave. #B in the Riverside Downs shopping center with a recent grand opening celebration.
- **Baskin-Robbins**, the world's largest chain of ice cream specialty stores, opened a new store at

151 W. Mineral in the Southbridge shopping center.

Laura Thor, LCSW has moved her counseling and spiritual direction practice to 1840 W. Littleton Blvd., Suite A.

Carol Craven of Forever Green Foliage (5767 S Gallup St.) is celebrating the store's 27th anniversary.

New Development

Earth-moving has started on the Trammel Crow apartment project, which is to be built on the old Electron Iron Foundry property just north of city hall. This should make a major change in Littleton's image as visitors drive in from the north on Santa Fe.

Other

The BIA department is going to a new format for the monthly demonstration of services. We are shifting to a training seminar that teaches people how to develop core strategy and how to use marketing tools on the web. In particular, businesses will now have access to SECO Financial marketing lists. The City will underwrite the first \$150 (about 1,000 names) of this list, allowing each Littleton business to go online and simply check boxes to target its customers by location, industry, lifestyle, growth rate, etc.

We continue to monitor the national economy very closely. The sub-prime mortgage crises is still working its way through the financial markets as the financial problems of Lehman, Goldman Sachs, Merrill Lynch, AIG Insurance, Fannie Mae and Freddie Mac keep driving the stock market down. The Big Three automakers are still reporting severe declines in sales.

Calendar

HDLM: Oct. 1, 2008, 8:00 A.M., Town Hall Arts

Insights

Commentary on business, the economy and innovative practices

As the economy takes sickening heaves and rolls, we have become very conservative in our revenue projections here at the city. The City Manager has again recommended a status quo budget for next year and expressed concern to the City Council that 2010 looks even more uncertain. New development revenues are only 44% of last year's numbers and our Development Review Committee has been canceled numerous times. Like private sector businesses, the City cannot spend more than it receives in revenues. It's a conservative time for all of us in Littleton and we look forward to a more stable and economically healthier future.

The mission of the Business/Industry Affairs department is to grow our economy by helping Littleton entrepreneurs be competitive. Call B/IA at 303.795.3749 if we can help.

--- Christian Gibbons, Director (cgibbons@littletongov.org)