Small Business Development Centers (SBDC) & US Export Assistance Centers

Need Exporting Assistance? Small Business Development Centers Can Help

Have you considered the potential for selling your products or services outside the U.S.? Your local Small Business Development Center (SBDC), an SBA resource partner, can help you get started.

The many international trade services offered by individual SBDCs vary, but most often include:

- **Product/Service Readiness**: Determine if your products or services are suitable for export, and what product adaptations may be required.
- **Export Readiness**: Learn if your company meets the key export readiness factors or, what you need to do to become ready.
- **Market Research**: Review possible trade barriers, political and economic risks and competitors, in order to identify and rank the best foreign market opportunities.
- **Documentation/Compliance**: Learn how to comply with export regulations, product classification, in-country governmental requirements and the effective use of freight forwarders.
- **Trade Finance**: Learn how the trade finance programs of the SBA, the Export-Import Bank of the U.S. and the Overseas Private Investment Corporation may help you.
- **Partner Identification**: Get connected to potential sales with U.S. Commercial Service services such as Gold Key or International Partner Search. SBDCs can also advise you of individual state trade assistance programs and incentives.
- **Specialized Areas**: Some SBDCs offer assistance in specialized areas such as product certification (i.e. CE Mark, CCC, etc.).

If you think you have a product or service with foreign trade potential, or are already exporting and want to grow those sales, contact your local SBDC for assistance. [https://new.export.gov/centers/map?mode=sbdc_only](https://new.export.gov/centers/map?mode=sbdc_only).

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**Colorado SBDC**
Colorado Office of Economic Development
1625 Broadway, Suite 2700
Denver, CO 80202
Phone: 303 - 892 - 3864

**Denver U.S. Export Assistance Center**
1625 Broadway
Suite 680
Denver, CO 80202
Phone: 303-844-6623

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**Small Business Administration (SBA)**
8 Ways the US Government Can Help You Finance Your Small Business Exports
Colorado Office of Economic Development (OEDIT)
Business Resources – Europe, Middle East & Africa
http://www.advancecolorado.com/international-business/additional-trade-resources/geographic-focus/europe-middle-east-and-africa

Colorado Office of Economic Development (OEDIT)
Business Resources – Colorado Consular -Corps
http://www.advancecolorado.com/international-business/additional-trade-resources/colorado-consulars-corps

US Commerce Service

Export.gov
http://export.gov/colorado/ourservices/index.asp
Every year, the U.S. Commercial Service helps thousands of companies export goods and services worth billions of dollars. Let us help you find the best markets for your business.

Proven Trade Expertise. Our global network of trade professionals is located throughout the United States and in U.S. Embassies and Consulates in nearly 80 countries. Whether you’re looking to make your first export sale or expand to additional international markets, we offer the trade counseling, market intelligence, business matchmaking, and commercial diplomacy you need to connect with lucrative business opportunities. In addition, we will help you to develop trade finance and insurance strategies that align with your particular business objectives and help you complete your export transaction.

Following is a list of our general assistance areas. Our trade professionals will work with you to identify and tailor the right mix of U.S. Commercial Service capabilities to achieve your exporting goals. Please note, availability of some services may vary based on international market conditions and/or staffing. Contact your local U.S. Commercial Service trade professional or call 800-USA-TRADE for details.

Upcoming International Events
http://www.advancecolorado.com/international-business/upcoming-international-events

International Trade Office (ITO) Internship Program
http://www.advancecolorado.com/international-business/ito-internship-program
Foreign Investors Doing Business in Colorado

Colorado Office of Economic Development (OEDIT)
Foreign Direct Investment
http://www.advancecolorado.com/international-business/foreign-direct-investment

Colorado Office of Economic Development (OEDIT)
Foreign Investor Services
http://www.advancecolorado.com/international-business/foreign-direct-investment/foreign-investors-services

Colorado Office of Economic Development (OEDIT)
Contacts – Foreign Office Representatives
http://www.advancecolorado.com/international-business/foreign-direct-investment/contact-us