Small Business Development Centers (SBDC) & US Export Assistance Centers

Need Exporting Assistance? Small Business Development Centers Can Help

Have you considered the potential for selling your products or services outside the U.S.? Your local Small Business Development Center (SBDC), an SBA resource partner, can help you get started.

The many international trade services offered by individual SBDCs vary, but most often include:

- **Product/Service Readiness:** Determine if your products or services are suitable for export, and what product adaptations may be required.
- **Export Readiness**: Learn if your company meets the key export readiness factors or, what you need to do to become ready.
- Market Research: Review possible trade barriers, political and economic risks and competitors, in order to identify and rank the best foreign market opportunities.
- Documentation/Compliance: Learn how to comply with export regulations, product classification, in-country governmental requirements and the effective use of freight forwarders.
- Trade Finance: Learn how the trade finance programs of the SBA, the Export-Import Bank of the U.S. and the Overseas Private Investment Corporation may help you.
- **Partner Identification**: Get connected to potential sales with U.S. Commercial Service services such as *Gold Key* or *International Partner Search*. SBDCs can also advise you of individual state trade assistance programs and incentives.
- **Specialized Areas**: Some SBDCs offer assistance in specialized areas such as product certification (i.e. CE Mark, CCC, etc.).

If you think you have a product or service with foreign trade potential, or are already exporting and want to grow those sales, contact your local SBDC for assistance. https://new.export.gov/centers/map?mode=sbdc_only.

Colorado SBDC

Colorado Office of Economic Development 1625 Broadway, Suite 2700 Denver, CO 80202 Phone: 303 - 892 - 3864

http://www.coloradosbdc.org/

Denver U.S. Export Assistance Center

1625 Broadway Suite 680 Denver, CO 80202 Phone: 303-844-6623 http://export.gov/colorado/

Small Business Administration (SBA)

8 Ways the US Government Can Help You Finance Your Small Business Exports http://www.sba.gov/community/blogs/8-ways-us-government-can-help-you-finance-your-small-business-exports

Marketing Goods & Services to the International Markets

Colorado Office of Economic Development (OEDIT)

Advanced Industries Exports Accelerator Act Introduced in House http://www.advancecolorado.com//news/advanced-industries-exports-accelerator-act-introduced-house

Colorado Office of Economic Development (OEDIT)

Exporting from Colorado

http://www.advancecolorado.com/international-business/exporting-colorado

Colorado Office of Economic Development (OEDIT)

General Services & Programs

http://www.advancecolorado.com/international-business/exporting-colorado/general-services-programs

Colorado Office of Economic Development (OEDIT)

Funding Programs

http://www.advancecolorado.com/international-business/exporting-colorado/funding-programs

Colorado Office of Economic Development (OEDIT)

Governor's Export Award

http://www.advancecolorado.com/international-business/exporting-colorado/governors-export-award

Colorado Office of Economic Development (OEDIT)

Contacts

http://www.advancecolorado.com/international-business/exporting-colorado/contact-us

International Markets

Colorado Office of Economic Development (OEDIT)

Business Resources - Global in Scope

http://www.advancecolorado.com/international-business/additional-trade-resources/geographic-focus/global-scope

Colorado Office of Economic Development (OEDIT)

Business Resources - The Americas

http://www.advancecolorado.com/international-business/additional-trade-resources/geographic-focus/americas

Colorado Office of Economic Development (OEDIT)

Business Resources - The Asia Pacific

http://www.advancecolorado.com/international-business/additional-trade-resources/geographic-focus/asia-pacific

Colorado Office of Economic Development (OEDIT)

Business Resources – Europe, Middle East & Africa http://www.advancecolorado.com/international-business/additional-trade-resources/geographic-focus/europe-middle-east-and-africa

Colorado Office of Economic Development (OEDIT)

Business Resources – Colorado Consular -Corps http://www.advancecolorado.com/international-business/additional-trade-resources/colorado-consulars-corps

US Commerce Service

Export.gov

http://export.gov/colorado/ourservices/index.asp

Every year, the U.S. Commercial Service helps thousands of companies export goods and services worth billions of dollars. Let us help you find the best markets for your business.

Proven Trade Expertise. Our global network of trade professionals is located throughout the United States and in U.S. Embassies and Consulates in nearly 80 countries. Whether you're looking to make your first export sale or expand to additional international markets, we offer the trade counseling, market intelligence, business matchmaking, and commercial diplomacy you need to connect with lucrative business opportunities. In addition, we will help you to develop trade finance and insurance strategies that align with your particular business objectives and help you complete your export transaction.

Following is a list of our general assistance areas. Our trade professionals will work with you to identify and tailor the right mix of U.S. Commercial Service capabilities to achieve your exporting goals. Please note, availability of some services may vary based on international market conditions and/or staffing. Contact your local U.S. Commercial Service trade professional or call 800-USA-TRADE for details.

Upcoming International Events

http://www.advancecolorado.com/international-business/upcoming-international-events

International Trade Office (ITO) Internship Program

http://www.advancecolorado.com/international-business/ito-internship-program

Foreign Investors Doing Business in Colorado

Colorado Office of Economic Development (OEDIT)

Foreign Direct Investment

http://www.advancecolorado.com/international-business/foreign-direct-investment

Colorado Office of Economic Development (OEDIT)

Foreign Investor Services

http://www.advancecolorado.com/international-business/foreign-direct-investment/foreign-investors-services

Colorado Office of Economic Development (OEDIT)

Contacts – Foreign Office Representatives http://www.advancecolorado.com/internation

http://www.advancecolorado.com/international-business/foreign-direct-investment/contact-us